

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: Date:

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels – 2006-07							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents					4165471	157445	5076762	135321
2	Corporate Agents-Banks					520684	23905	10490	10913
3	Corporate Agents -Others					104137	1920	0	0
4	Brokers					841368	71057	6152	15842
5	Micro Agents					937231	6682	407042	6088
6	Direct Business					3740650	87567	5479465	147314
	Total (A)					10309541	348576	10979911	315478
1	Referral (B)					104136	1300	0	0
	Grand Total (A+B)					10413677	349876	10979911	315478

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold